

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY STOCKHOLM

UNCLAS STATE 225184

E.O. 11652: NA

TAGS: BEXP, SW

SUBJECT: GLOBAL MR: AVIONICS AND AVIATION SUPPORT EQUIPMENT

REF: STOCKHOLM 4385

1. MOST APPRECIATIVE POST AND CONTRACTOR SPEED IN RESOLVING ITEM REFTEL. PARSONS' COOPERATIVE APPROACH ENCOURAGES US REQUEST HE HELP ONCE MORE.
2. ACCORDING EXPLANATION MID-PAGE 5, GROUND AVIONICS MARKET PROJECTED TABLE 1 BY MAKING CERTAIN ADJUSTMENTS TO LFV SIX YEAR PLAN FIGURES (SUMMARIZED BOTTOM PAGE 28). WE NOT RPT NOT QUESTIONING BASIS THESE CALCULATIONS, BUT WISH KNOW HOW PARSONS MADE FISCAL/CALENDAR YEAR ADJUSTMENTS SO WE CAN SIMILARLY CALCULATE CORRESPONDING TABLE 1 FIGURES FOR 1976 AND 1977. ALTHOUGH 1976 AND 1977 FIGURES NOT CALLED FOR IN SPECS, PARSONS' OUTSTANDING JOB ASSEMBLING UNDERLYING DATA BASE SEEMS TO BRING THEM WITHIN EASY REACH, AND THEY WOULD SIGNIFICANTLY ENHANCE MARKET SURVEY.
3. BRIEF CABLE RESPONSE ENTIRELY SUFFICIENT; NEW PAGES NOT RPT NOT REQUESTED. INGERSOLL

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